



# Company Replacement Policy Survey

April 2014

---

Paul Milner

## Introduction

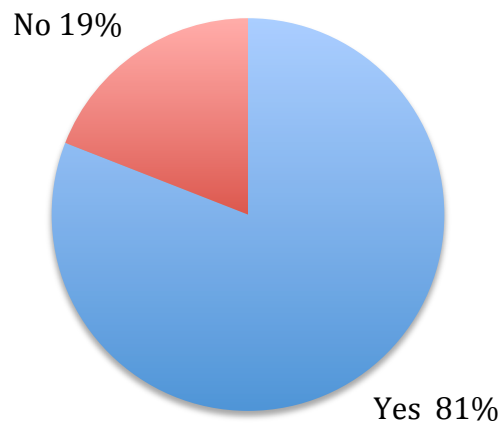
The following report presents the results of a survey conducted by Utilimarc on vehicle replacement policy. Survey requests were sent to over 80 utility companies across the United States and Canada. 22 companies responded to the survey.

## Participating Companies

- Alliant
- Arizona Public Service
- Avista
- Bonneville Power
- Dakota Electric
- Duquesne Light
- Entergy
- Florida Power & Light
- Iberdrola
- Liberty Utilities
- Montana-Dakota Utilities
- Oklahoma Gas & Electric
- Omaha Public Power District
- Oncor
- PPL
- Questar
- Santee Cooper
- Southern California Edison
- Tampa Electric
- We Energies
- Xcel Energy

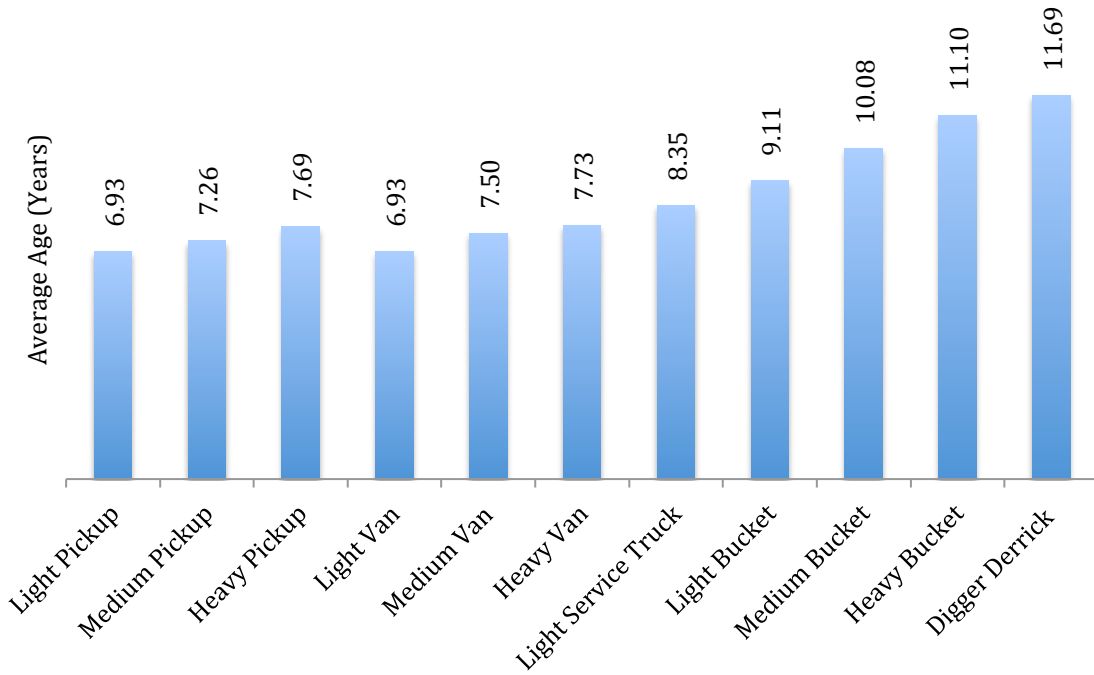
## Company Replacement Policy

Does your company have a formal vehicle replacement policy?

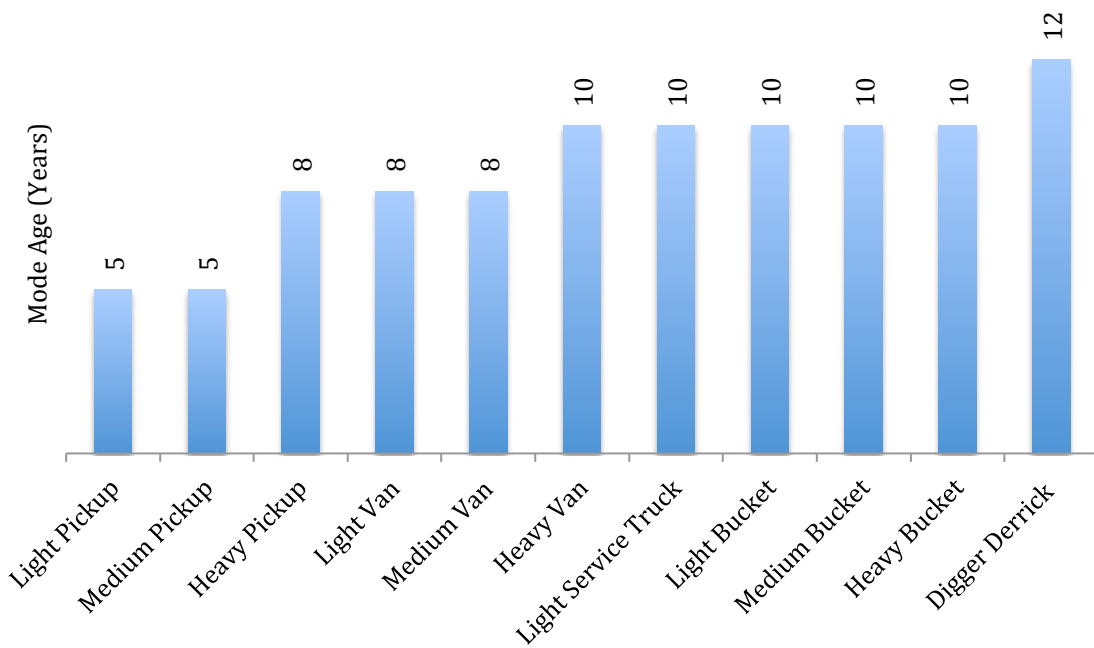


## Replacement Age

What is the target replacement age (in years) set by your replacement policy for the following vehicle classes?

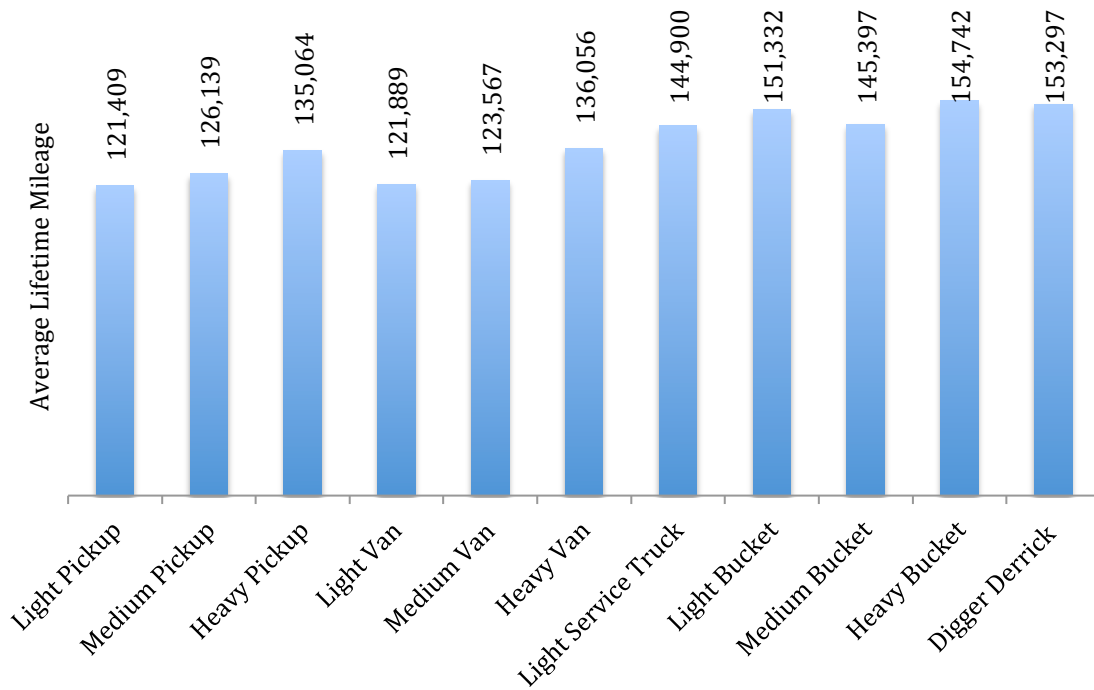


The graph below shows the most common response by participants.



## Replacement Lifetime Mileage

What is the target replacement mileage set by your replacement policy for the following vehicle classes?



The most common response by participants for every class was 150,000 miles.

## Replacement Lifetime Engine Hours

Only 18% of the participating companies reported that they use engine hours as a target for vehicle replacement. For these companies, lifetime engine hours was only an established target for the following vehicle classes: Light Service Truck, Light Bucket, Medium Bucket, Heavy Bucket, and Digger Derrick.

If you have any questions regarding this or any other Utilimarc surveys, please contact [pmilner@utilimarc.com](mailto:pmilner@utilimarc.com).